

Client perspectives on working with lean in construction – where to focus?

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Focus areas of professional clients

Value / Cost

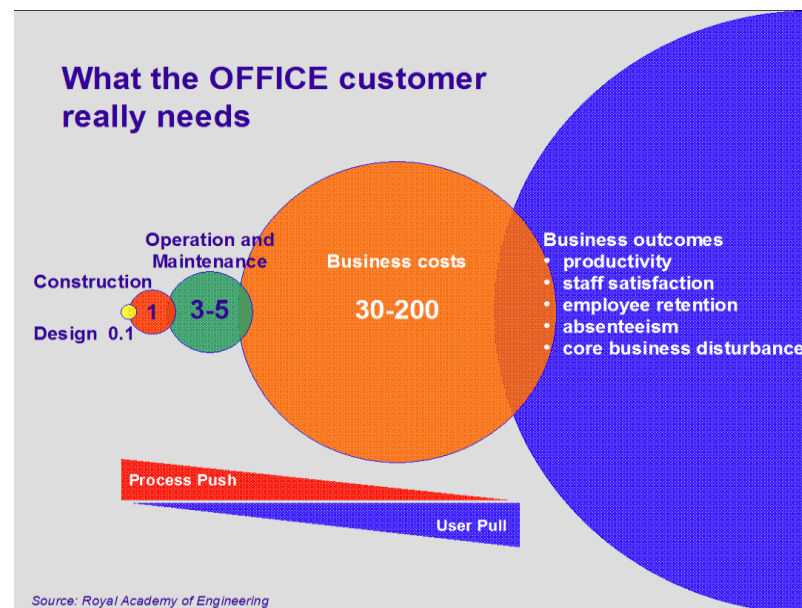
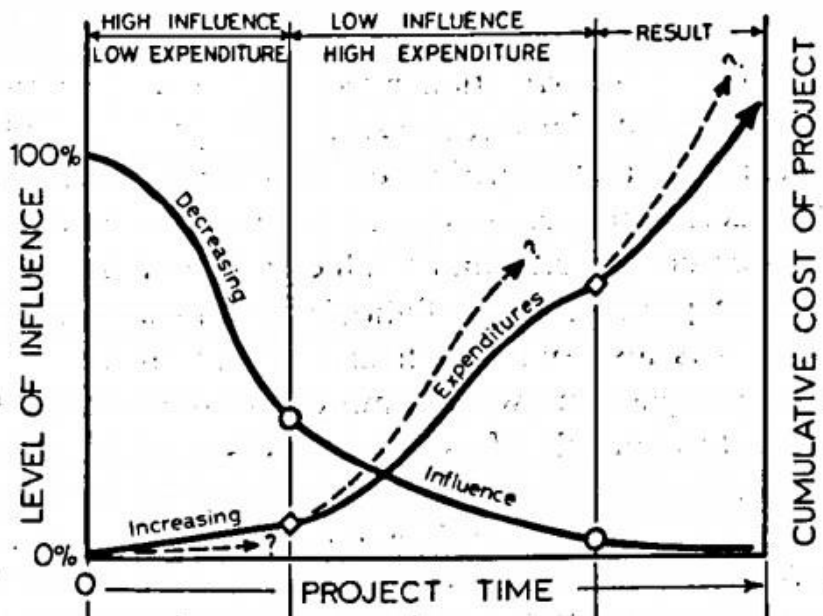
The right building vs. building right

Efficacy vs. efficiency

Users vs. industry

Do client needs and lean construction focus match?

- Client need for developing better business cases – the early phases!
- Client need for improving procurement strategies – the early phases!
- Most lean construction focus on (on-site) construction processes – the later phases?



What is so special about public sector clients?

- Political decision making!
- Empowered users!
- Procurement regulation
- Accountability – and the press...
- Success more difficult to measure?

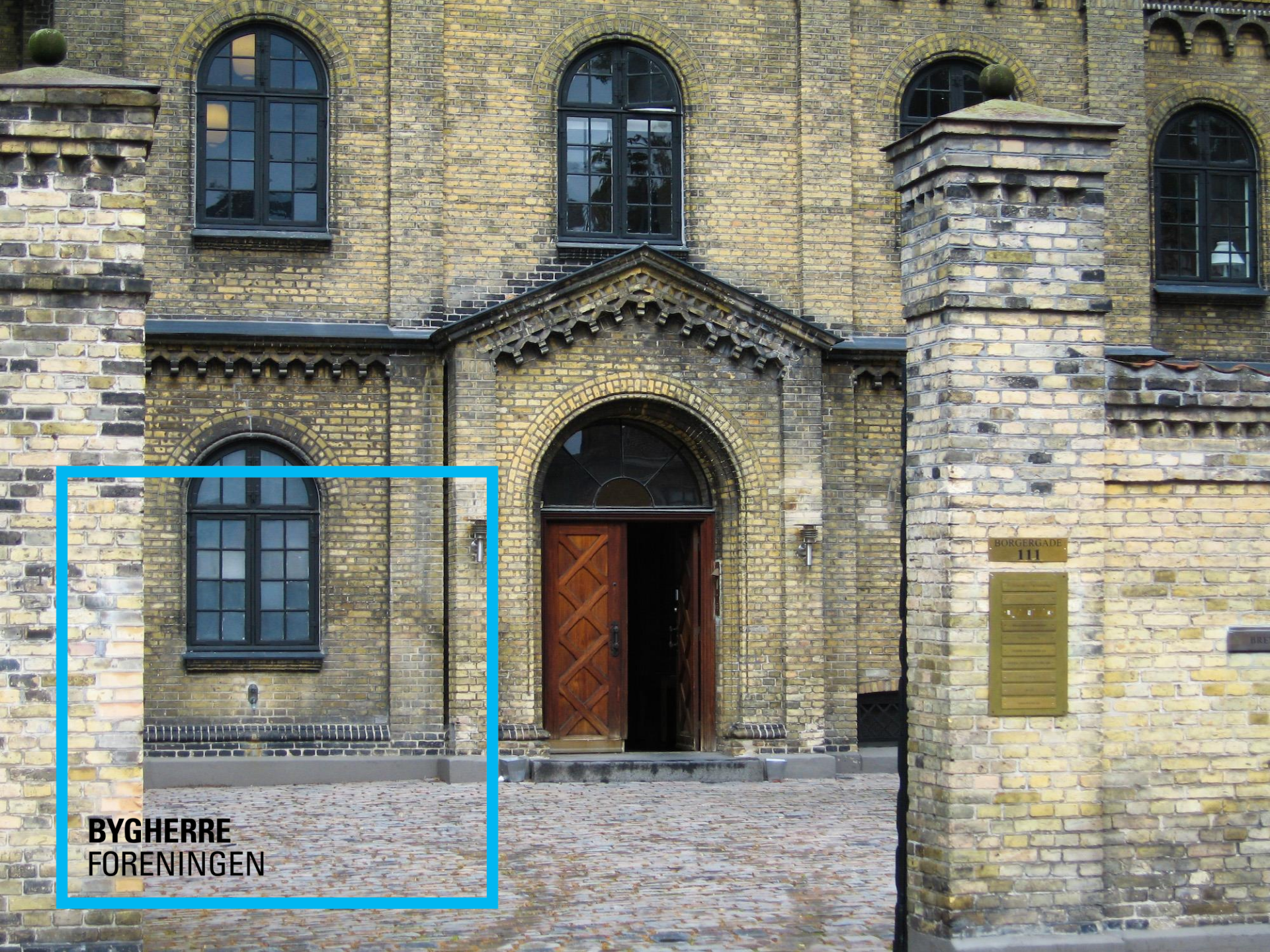


Clients need the potential of lean construction – lean construction needs the support of clients!

Thank you for sharing your valuable expertise and best practice cases with us!

Let the "games" begin ... with today's keynote speaker:

Peter Luke, Director, Global Project Office, Novo Nordisk



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